

**American Fisheries Society
FY2014 Proposed Budget**

Items in RED have been modified from the draft budget submitted by Gus Rassam

	2011	2012	2013	2014	REVISED	
	Audited	Audited		Proposed	2014	Budget
	Actual	Actual	Budget	Budget	Proposed	Notes
	Actual	Actual		Budget	Budget	
Revenues						
Membership						
Regular Member	\$336,320	\$307,475	\$330,000	\$300,000	\$300,000	
Student Member	32,444	31,480	27,000	27,000	27,000	
Young Professional	25,055	23,520	21,000	22,000	22,000	
Retired member	14,520	14,783	14,000	14,000	14,000	
Life Member	15,422	8,211	7,000	8,000	8,000	
Official Member	75,200	73,600	70,000	70,000	70,000	
Contributing Member	32,970	34,350	34,000	34,000	34,000	
Developing Countries	795	675	800	800	800	
Total Membership	532,726	494,094	503,800	475,800	475,800	

	2011	2012	2013	2014	2014	
	Audited	Audited		Proposed	Proposed	Budget
	Actual	Actual	Budget	Budget	Budget	Notes
Non Member Journal Subscriptions						
Library Subscriptions	739,369	776,510		850,000	850,000	
Fisheries	-	-		-	-	
Consortia	-	-		-	-	
InfoBase	14,133	13,875		13,000	13,000	
Total Non Member Journal	753,502	790,385	720,000	863,000	863,000	
Journal Subscriptions						
TAFS	43,080	-	-	-	-	
NAJFM	38,070	-	-	-	-	
NAJA	8,651	-	-	-	-	
JAAH	7,489	-	-	-	-	
Institutional NAJA JAAH	25	-	-	-	-	
Total Journals Ind. Subs.	97,315	90,924	90,000	80,000	80,000	

	2011	2012	2013	2014	2014	
	Audited	Audited		Proposed	Proposed	Budget
	Actual	Actual	Budget	Budget	Budget	Notes
Other Revenues						
Annual Meeting (net)	211,860	143,133	80,000	90,000	50,000	
Books Sales - AFS	270,174	219,866	170,000	180,000	180,000	
Books Sales - Others	-	-	-	-	-	
Contributions	23,138	14,200	8,000	10,000	10,000	
Interest and Dividend Income	84,842	104,161	48,000	80,000	80,000	
Page Charges	(855)	525	-	-	-	
Professional Certification	5,875	6,603	5,000	5,000	5,000	
Awards and Plaques	4,105	3,405	3,000	3,000	3,000	
Mailing List Rental	2,938	11,318	9,000	9,000	9,000	
Advertising - Fisheries	25	-	-	-	-	
Tradeshaw	111,050	106,016	50,000	70,000	50,000	
Slides and Other Products	5,382	10,318	3,000	4,000	4,000	
Postage	2,894	-	-	-	-	
Royalties	117,803	143,831	146,000	143,000	143,000	
Reprints	3,761	-	4,000	3,000	3,000	
Continuing Education	-	16,525	3,000	3,000	3,000	
Job Bulletin and Web - Advertising	36,900	39,300	34,000	34,000	34,000	
Other Income	41,458	4,885	9,000	4,000	4,000	
Total Other Revenues	921,350	824,086	572,000	638,000	578,000	
Total Revenues	2,304,893	2,199,489	1,885,800	2,056,800	1,996,800	
Total Revenues without Grants and Contracts	\$2,304,893	\$2,199,489	\$1,885,800	\$2,056,800	\$1,996,800	

	2011	2012	2013	2014	2014	
	Audited	Audited		Proposed	Proposed	Budget
	Actual	Actual	Budget	Budget	Budget	Notes
Expenses						
Salaries & Benefits						
Payroll	\$960,404	\$948,370	\$1,100,000	\$1,000,000	\$1,150,000	Include salary increase and filling new positions
Benefits	285,632	239,774	200,000	220,000	253,000	
Total Salaries	1,246,036	1,188,144	1,300,000	1,220,000	1,403,000	

	2011	2012	2013	2014	2014	Budget
	Audited	Audited	Budget	Proposed	Proposed	Notes
	Actual	Actual		Budget	Budget	
Operational Expense						
Travel	46,771	50,602	35,000	35,000	45,000	
Printing and Production:						
Printing	31,117	51,748		30,000	30,000	
Indexing	3,768	5,981		5,000	5,000	
Pre-Press	20,688	-				
Clean-up - Books & Journals	9,487	-				
Online Journals	21,171	403				
Back Issues	1,052	-				
Cost of Books Sold	(14,511)	(3,662)	25,000	2,000	2,000	
Printing and Production:	72,772	54,470	25,000	37,000	37,000	
Utilities	55,786	56,044	55,000	56,000	56,000	
Contractual Services	202,847	226,575	80,000	150,000	150,000	Farasha's salary, Taylor and Francis, Accounting fee (Delong and Stang), other
Editorial Freelance	26,813	26,013	10,000	25,000	25,000	
Editorial Stipend	22,327	18,895	23,000	24,000	24,000	
InfoBase	-	3,684	2,000	1,000	1,000	
Manuscript Tracking	8,425	1,040	2,000	2,000	2,000	
Storage	3,363	-	4,000	2,000	2,000	
Order Fulfillment	33,350	29,550	7,000	30,000	30,000	
Web Hosting & Equipment Maintenance	72,874	45,833	40,000	50,000	50,000	
Audit, Legal & Payroll	36,367	4,936	22,000	23,000	23,000	
Bulk Mailing Services	916	151	1,000	1,000	1,000	
Insurance	2,132	15,338	5,000	7,000	7,000	
Promotion and Marketing	7,089	-	4,000	5,000	5,000	
Postage	23,541	16,908	10,000	15,000	15,000	
Total Operational Expenses	495,830	444,967	265,000	391,000	391,000	

	2011	2012	2013	2014	2014	
	Audited	Audited		Proposed	Proposed	
	Actual	Actual	Budget	Budget	Budget	Budget
						Notes
Administrative Expenses						
Telephone	12,156	2,788	10,000	10,000	10,000	
Office Equipment	13,889	16,347	11,000	13,000	63,000	Office consolidation expenses (furniture, carpet, etc)
Chapter & Division Rebate	47,146	48,885	51,000	51,000	51,000	
Committee Expenses	4,975	4,975	9,000	6,000	6,000	
Awards	11,340	7,107	8,000	8,000	8,000	
Bank Charges	117,079	72,382	70,000	60,000	60,000	
Supplies	18,321	17,880	15,000	16,000	16,000	
Advertising	761	55	1,000	500	500	
Dues & Contributions	560	1,325	500	300	300	
Staff Training & Development	1,958	7,666	4,000	4,000	4,000	
Depreciation	23,870	23,958	40,000	30,000	30,000	
Meeting Expenses	11,302	25,684	16,000	20,000	20,000	
Tradeshow	12,554	7,638	8,000	7,000	7,000	
Other expenses (incl. Mazatlan meeting support)	46,911	37,970	11,000	35,000	35,000	
Total Administrative Expenses	322,822	274,660	254,500	260,800	310,800	
Contributions - Disaster Relief Fund	1,000	-	-			
Total Expenses	2,185,231	2,012,843	1,879,500	1,943,800	2,186,800	
Change in Net Assets- Before Grants and Contracts	\$119,662	\$186,646	\$6,300	\$113,000	\$(190,000)	

	2011	2012	2013	2014	2014	
	Audited	Audited		Proposed	Proposed	
	Actual	Actual	Budget	Budget	Budget	Budget
						Notes
Grants and Contracts Revenues						
Grants	84,000	168,603	-		100,000	Estimate
Contracts	31,000	117,424	-		50,000	Estimate
Total Grants and Contracts	115,000	286,027	-	-	150,000	
Grants and Contracts Expenses						
Grants Expenses	-	-	-		5,000	Estimate
Contract Expenses	-	-	-		5,000	Estimate
Scholarship	54,500	43,928	-		50,000	Estimate
Total Grants and Contracts	54,500	43,928	-	-	60,000	
Change in Net Assets Before Non-Operating Items	180,162	428,745	6,300	113,000	(100,000)	
Non-Operating Items						
Temp. Restricted Contributions	50,290	73,575	-			
Temp. Restricted expenses	(35,026)	(33,368)	-			
Unrealized and Realized gains	(190,602)	235,126	-			
Revenue from Land Sale					450,000	Land sale settlement payout to AFS
Change in Net Assets - Total	\$4,824	\$704,078	\$6,300	\$113,000	\$350,000	